THE MAXWELL PHILOSOPHY

"It takes a leader to know a leader, to show a leader and to grow a leader."

LAW #13 – The Law of the _____

Learning the Law of the Picture:

People do what people see.

It takes a leader to raise-up a leader:

1. Followers can't do it, and neither can institutional programs.
2. The potential of an organization depends on the growth of its leadership.

Living the Law of the Picture?

1. Followers are always _____.
2. It's easier to teach _____ _____.
3. When change becomes necessary, _____ _____ _____!
4. The greatest gift a leader can give is being a _____ _____.

Leading others to the Law of Picture:

Ask questions when you hear:

1. We have meetings, I lay out the vision, my team seems to agree but there is NO action!
2. Why do some of my ideas get traction and results right away and others I can't move off of center to save my life?

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